

## Exhibit A SCOPE OF WORK

### TECHNICAL TASK LIST

Task #	CPR	Task Name
1	N/A	Administration
2		Remote Imaging Access, Data Gathering, and Analysis
3		Project Outreach

### KEY NAME LIST

Task #	Key Personnel	Key Subcontractor(s)	Key Partner(s)
1	Dennis Baldocchi		
2	Dennis Baldocchi		
3	Dennis Baldocchi		

### GLOSSARY

*Specific terms and acronyms used throughout this work statement are defined as follows:*

Acronym	Definition
AVHRR	Advanced Very High Resolution Radiometer
CIMIS	California Irrigation Management Information System
CPM	Commission Project Manager
CPR	Critical Project Review
GOES	Geostationary Orbital Environmental Satellite
MODIS	Moderate Resolution Imaging Spectroradiometer
PAC	Project Advisory Committee
PIER	Public Interest Energy Research

### Problem Statement

Climate change is affecting many aspects of life and ecosystems in California, including the winter chill hours critical for the state's large agricultural sector. California's ability to produce a large and diverse number of fruits and nuts stems in part from the Mediterranean climate that is experienced in many of its fertile interior valleys. There, typical climate conditions include a long growing season with ample sunshine and rainy, cool winters. The rainless summer provides ample sunshine for growth and inhibits infection by disease (Gutierrez et al. 2006). The cool, wet winter period replenishes the soil moisture profile and produces a temperature (between 0 and 7° C) that is needed to achieve sufficient dormancy. Sustained periods of temperatures below 7° C are associated with periods of radiative fog during the winter and are pivotal for the soil to achieve sufficient dormancy for fertility.

Recent analyses of winter chill accumulation (Baldocchi & Wong 2008; Luedeling et al., 2009) show that winter chill has decreased by several hundred hours since the 1950s in California, with trends ranging between -50 and -260 chill hours per decade. At present, the duration of winter chill is less than 1000 hours (a critical dormancy threshold for many fruits and nuts) at many locations across the Central Valley. Future scenarios based on regional computations from global climate models predict that this downward spiral in chill accumulation is expected to continue in a linear fashion through the twenty-first century. Fewer winter chill hours and subsequent increases in mean daily temperature may lead to reduced energy use for heating in the Central Valley. However, temperature increases may reduce the \$10 billion dollar agricultural industry's yield. California's agribusiness is an important component of the state's economy and also provides 95 percent of popular fruits and nuts (walnuts, apricots, almonds, kiwis, olives, pistachios, etc.) consumed nationwide (California Agriculture. Dimensions and Issues. Edited by Jerry Siebert. 2003. University of California).

It is imperative to understand the trends in the fog regime in the Central Valley and its impacts on winter chill hours. An improved understanding of how fog regimes and chill hours have changed in the last several decades can also be used to test the credibility of the regional climate models that the State is using for both research and long-term planning.

### **Goals of the Agreement**

The goals of this Agreement are to document the current trend and project future trends in winter fog regime in the Central Valley and correlate them with the trends in winter chill hours, which are projected to be decreasing through the twenty-first century.

The Energy Commission is supporting the implementation of two Executive Orders with scientific information, data, and tools. Executive Order S-3-05 mandates the preparation of biennial global warming impacts reports to be submitted to the Governor and the Legislature via the Secretary of the Environment and the Climate Action Team. The Energy Commission's Public Interest Energy Research (PIER) program is in charge of the preparation of these assessments. Executive Order S-13-08 and the recently adopted 2009 California Climate Adaptation Strategy order the Energy Commission to continue supporting climate change research to provide the scientific basis for the development of adaptation strategies for California. All of these activities are in agreement with Section 25620 (b) of the Public Resources Code, which orders the PIER program to support research endeavors "that are not adequately provided for by competitive and regulated energy markets."

### **Objectives of the Agreement**

The objectives of this Agreement are to conduct a long-term and direct analysis of long-term trends in winter fog across California's Central Valley, a fruit and nut growing region. This will be achieved by: a) using remote imaging of fog and climate data to study winter fog climatology in the Central Valley between November and February; b) producing new maps of fog duration across the Central Valley; and c) quantifying the

extent of the fog regime and explaining the mechanisms of the observed trends in winter chill.

## **TASK 1.0 ADMINISTRATION**

### **MEETINGS**

#### **Task 1.1 Attend Kick-off Meeting**

The goal of this task is to establish the lines of communication and procedures for implementing this Agreement.

#### **The Contractor shall:**

- Attend a “kick-off” meeting with the Commission Contract Manager, the Contracts Officer, and a representative of the Accounting Office. The Contractor shall bring their Project Manager, Contracts Administrator, Accounting Officer, and others designated by the Commission Contract Manager to this meeting. The administrative and technical aspects of this Agreement will be discussed at the meeting. Prior to the kick-off meeting, the Commission Contract Manager will provide an agenda to all potential meeting participants.

The administrative portion of the meeting shall include, but not be limited to, the following:

- Terms and conditions of the Agreement
- CPRs (Task 1.2)
- Match fund documentation (Task 1.7)
- Permit documentation (Task 1.8)

The technical portion of the meeting shall include, but not be limited to, the following:

- The Commission Contract Manager’s expectations for accomplishing tasks described in the Scope of Work;
- An updated Schedule of Deliverables
- Progress Reports (Task 1.4)
- Technical Deliverables (Task 1.5)
- Final Report (Task 1.6)

The Commission Contract Manager shall designate the date and location of this meeting.

#### **Contractor Deliverables:**

- An Updated Schedule of Deliverables
- An Updated List of Match Funds
- An Updated List of Permits

**Commission Contract Manager Deliverables:**

- Final Report Instructions

**Task 1.2 CPR Meetings**

The goal of this task is to determine if the project should continue to receive Energy Commission funding to complete this Agreement and if it should, are there any modifications that need to be made to the tasks, deliverables, schedule or budget.

CPRs provide the opportunity for frank discussions between the Energy Commission and the Contractor. CPRs generally take place at key, predetermined points in the Agreement, as determined by the Commission Contract Manager and as shown in the Technical Task List above and in the Schedule of Deliverables. However, the Commission Contract Manager may schedule additional CPRs as necessary, and, if necessary, the budget will be reallocated to cover the additional costs borne by the Contractor, but the overall contract amount will not increase.

Participants include the Commission Contract Manager and the Contractor, and may include the Commission Contracts Officer, the PIER Program Team Lead, other Energy Commission staff and Management as well as other individuals selected by the Commission Contract Manager to provide support to the Energy Commission.

**The Commission Contract Manager shall:**

- Determine the location, date and time of each CPR meeting with the Contractor. These meetings generally take place at the Energy Commission, but they may take place at another location.
- Send the Contractor the agenda and a list of expected participants in advance of each CPR. If applicable, the agenda shall include a discussion on both match funding and permits.
- Conduct and make a record of each CPR meeting. One of the outcomes of this meeting will be a schedule for providing the written determination described below.
- Determine whether to continue the project, and if continuing, whether or not to modify the tasks, schedule, deliverables and budget for the remainder of the Agreement, including not proceeding with one or more tasks. If the Commission Contract Manager concludes that the project needs a formal amendment or that satisfactory progress is not being made and the project needs to be ended, these conclusions will be referred to the Commission's Research, Development and Demonstration Policy Committee for its concurrence.
- Provide the Contractor with a written determination in accordance with the schedule. The written response may include a requirement for the Contractor to revise one or more deliverable(s) that were included in the CPR.

**The Contractor shall:**

- Prepare a CPR Report for each CPR that discusses the progress of the Agreement toward achieving its goals and objectives. This report shall include recommendations and conclusions regarding continued work of the projects. This report shall be submitted along with any other deliverables identified in this Scope of Work. Submit these documents to the Commission Contract Manager and any other designated reviewers at least 15 working days in advance of each CPR meeting.
- Present the required information at each CPR meeting and participate in a discussion about the Agreement.

**Contractor Deliverables:**

- CPR Report(s)
- CPR deliverables identified in the Scope of Work

**Commission Contract Manager Deliverables:**

- Agenda and a List of Expected Participants
- Schedule for Written Determination
- Written Determination

**Task 1.3 Final Meeting**

The goal of this task is to closeout this Agreement.

**The Contractor shall:**

- Meet with the Energy Commission to present the findings, conclusions, and recommendations. The final meeting must be completed during the closeout of this Agreement.

This meeting will be attended by, at a minimum, the Contractor, the Commission Contracts Officer, and the Commission Contract Manager. The technical and administrative aspects of Agreement closeout will be discussed at the meeting, which may be two separate meetings at the discretion of the Commission Contract Manager.

The technical portion of the meeting shall present findings, conclusions, and recommended next steps (if any) for the Agreement. The Commission Contract Manager will determine the appropriate meeting participants.

The administrative portion of the meeting shall be a discussion with the Commission Contract Manager and the Contracts Officer about the following Agreement closeout items:

- What to do with any state-owned equipment (Options)
- Need to file UCC.1 form re: Energy Commission's interest in patented

- technology
  - Energy Commission's request for specific "generated" data (not already provided in Agreement deliverables)
  - Need to document Contractor's disclosure of "subject inventions" developed under the Agreement
  - "Surviving" Agreement provisions, such as repayment provisions and confidential deliverables
  - Final invoicing and release of retention
- Prepare a schedule for completing the closeout activities for this Agreement.

**Deliverables:**

- Written documentation of meeting agreements and all pertinent information
- Schedule for completing closeout activities

**REPORTING**

**See Exhibit D, Reports/Deliverables/Records.**

**Task 1.4 Quarterly Progress Reports**

The goal of this task is to periodically verify that satisfactory and continued progress is made towards achieving the research objectives of this Agreement.

**The Contractor shall:**

- Prepare progress reports which summarize all Agreement activities conducted by the Contractor for the reporting period, including an assessment of the ability to complete the Agreement within the current budget and any anticipated cost overruns. Each progress report is due to the Commission Contract Manager within 10 working days after the end of the reporting period. Attachment A-2, Progress Report Format, provides the recommended specifications.

**Deliverables:**

- Quarterly Progress Reports

**Task 1.5 Test Plans, Technical Reports and Interim Deliverables**

The goal of this task is to set forth the general requirements for submitting test plans, technical reports and other interim deliverables, unless described differently in the Technical Tasks. When creating these deliverables, the Contractor shall use and follow, unless otherwise instructed in writing by the Commission Contract Manager, the latest version of the PIER Style Manual published on the Energy Commission's web site:

<http://www.energy.ca.gov/contracts/pier/contractors/index.html>

**The Contractor shall:**

- Unless otherwise directed in this Scope of Work, submit a draft of each deliverable listed in the Technical Tasks to the Commission Contract Manager for review and comment in accordance with the approved Schedule of Deliverables. The Commission Contract Manager will provide written comments back to the Contractor on the draft deliverable within 10 working days of receipt. Once agreement has been reached on the draft, the Contractor shall submit the final deliverable to the Commission Contract Manager. The Commission Contract Manager shall provide written approval of the final deliverable within 5 working days of receipt. Key elements from this deliverable shall be included in the Final Report for this project.

### **Task 1.6 Final Report**

The goal of this task is to prepare a comprehensive written Final Report that describes the original purpose, approach, results and conclusions of the work done under this Agreement. The Commission Contract Manager will review and approve the Final Report. The Final Report must be completed on or before the termination date of the Agreement. When creating these deliverables, the Contractor shall use and follow, unless otherwise instructed in writing by the Commission Contract Manager, the latest version of the PIER Style Manual published on the Energy Commission's web site:

<http://www.energy.ca.gov/contracts/pier/contractors/index.html>

The Final Report shall be a public document. If the Contractor has obtained confidential status from the Energy Commission and will be preparing a confidential version of the Final Report as well, the Contractor shall perform the following subtasks for both the public and confidential versions of the Final Report.

#### **Task 1.6.1 Final Report Outline**

##### **The Contractor shall:**

- Prepare a draft outline of the Final Report.
- Submit the draft outline of Final Report to the Commission Contract Manager for review and approval. The Commission Contract Manager will provide written comments back to the Contractor on the draft outline within 10 working days of receipt. Once agreement has been reached on the draft, the Contractor shall submit the final outline to the Commission Contract Manager. The Commission Contract Manager shall provide written approval of the final outline within 5 working days of receipt.

##### **Deliverables:**

- Draft Outline of the Final Report
- Final Outline of the Final Report

#### **Task 1.6.2 Final Report**

**The Contractor shall:**

- Prepare the draft Final Report for this Agreement in accordance with the approved outline.
- Submit the draft Final Report to the Commission Contract Manager for review and comment. The Commission Contract Manager will provide written comments within 10 working days of receipt.

Once agreement on the draft Final Report has been reached, the Commission Contract Manager shall forward the electronic version of this report for Energy Commission internal approval. Once the approval is given, the Commission Contract Manager shall provide written approval to the Contractor within 5 working days.

- Submit one bound copy of the Final Report with the final invoice.

**Deliverables:**

- Draft Final Report
- Final Report

**MATCH FUNDS, PERMITS, AND ELECTRONIC FILE FORMAT****Task 1.7 Identify and Obtain Matching Funds**

The goal of this task is to ensure that the match funds planned for this Agreement are obtained for and applied to this Agreement during the term of this Agreement.

The costs to obtain and document match fund commitments are not reimbursable through this Agreement. While the PIER budget for this task will be zero dollars, the Contractor may utilize match funds for this task. Match funds shall be spent concurrently or in advance of PIER funds during the term of this Agreement. Match funds must be identified in writing, and the associated commitments obtained before the Contractor can incur any costs for which the Contractor will request reimbursement.

**The Contractor shall:**

- Prepare a letter documenting the match funding committed to this Agreement and submit it to the Commission Contract Manager at least 2 working days prior to the kick-off meeting:
  1. If no match funds were part of the proposal that led to the Energy Commission awarding this Agreement and none have been identified at the time this Agreement starts, then state such in the letter.
  2. If match funds were a part of the proposal that led to the Energy Commission



awarding this Agreement, then provide in the letter:

- A list of the match funds that identifies the:
  - Amount of each cash match fund, its source, including a contact name, address and telephone number and the task(s) to which the match funds will be applied.
  - Amount of each in-kind contribution, a description, documented market or book value, and its source, including a contact name, address and telephone number and the task(s) to which the match funds will be applied. If the in-kind contribution is equipment or other tangible or real property, the Contractor shall identify its owner and provide a contact name, address and telephone number, and the address where the property is located.
- A copy of the letter of commitment from an authorized representative of each source of cash match funding or in-kind contributions that these funds or contributions have been secured.
- Discuss match funds and the implications to the Agreement if they are significantly reduced or not obtained as committed, at the kick-off meeting. If applicable, match funds will be included as a line item in the progress reports and will be a topic at CPR meetings.
- Provide the appropriate information to the Commission Contract Manager if during the course of the Agreement additional match funds are received.
- Notify the Commission Contract Manager within 10 working days if during the course of the Agreement existing match funds are reduced. Reduction in match funds may trigger an additional CPR.

**Deliverables:**

- A letter regarding Match Funds or stating that no Match Funds are provided
- Letter(s) for New Match Funds
- A copy of each Match Fund commitment letter
- Letter that Match Funds were Reduced (if applicable)

**Task 1.8 Identify and Obtain Required Permits**

The goal of this task is to obtain all permits required for work completed under this Agreement in advance of the date they are needed to keep the Agreement schedule on track.

Permit costs and the expenses associated with obtaining permits are reimbursable under this Agreement. Permits must be identified in writing before the Contractor can incur any costs related to the use of the permit(s) for which the Contractor will request reimbursement.

### **The Contractor shall:**

- Prepare a letter documenting the permits required to conduct this Agreement and submit it to the Commission Contract Manager at least 2 working days prior to the kick-off meeting:
  1. If there are no permits required at the start of this Agreement, then state such in the letter.
  2. If it is known at the beginning of the Agreement that permits will be required during the course of the Agreement, provide in the letter:
    - A list of the permits that identifies the:
      - Type of permit
      - Name, address and telephone number of the permitting jurisdictions or lead agencies
    - Schedule the Contractor will follow in applying for and obtaining these permits.
- The list of permits and the schedule for obtaining them will be discussed at the kick-off meeting, and a timetable for submitting the updated list, schedule and the copies of the permits will be developed. The implications to the Agreement if the permits are not obtained in a timely fashion or are denied will also be discussed. If applicable, permits will be included as a line item in the progress reports and will be a topic at CPR meetings.
- If during the course of the Agreement additional permits become necessary, then provide the appropriate information on each permit and an updated schedule to the Commission Contract Manager.
- As permits are obtained, send a copy of each approved permit to the Commission Contract Manager.
- If during the course of the Agreement permits are not obtained on time or are denied, notify the Commission Contract Manager within 5 working days. Either of these events may trigger an additional CPR.

### **Deliverables:**

- A letter documenting the Permits or stating that no Permits are required
- Updated list of Permits as they change during the Term of the Agreement
- Updated schedule for acquiring Permits as it changes during the Term of the Agreement
- A copy of each approved Permit

### **Task 1.9 Electronic File Format**

The goal of this task is to unify the formats of electronic data and documents provided to the Energy Commission as contract deliverables. Another goal is to establish the computer platforms, operating systems and software that will be required to review and approve all software deliverables.

**The Contractor shall:**

- Deliver documents to the Commission Contract Manager in the following formats:
  - Data sets shall be in Microsoft (MS) Access or MS Excel file format.
  - PC-based text documents shall be in MS Word file format.
  - Documents intended for public distribution shall be in PDF file format, with the native file format provided as well.
  - Project management documents shall be in MS Project file format.
- Request exemptions to the electronic file format in writing at least 90 days before the deliverable is submitted.

**Deliverables:**

- A letter requesting exemption from the Electronic File Format (if applicable)

**PAC**

**Task 1.10 Establish the PAC**

The goal of this task is to create an advisory committee for this Agreement.

The PAC should be composed of diverse professionals. The number can vary depending on potential interest and time availability. The Contractor's Project Manager and the Commission Contract Manager shall act as co-chairs of the PAC. The exact composition of the PAC may change as the need warrants. PAC members serve at the discretion of the Commission Contract Manager.

The PAC may be composed of qualified professionals spanning the following types of disciplines:

- Researchers knowledgeable about the project subject matter
- Members of the trades who will apply the results of the project (e.g., designers, engineers, architects, contractors, and trade representatives)
- Public Interest Market Transformation Implementers
- Product Developers relevant to project subject matter
- U.S. Department of Energy Research Manager
- Public Interest Environmental Groups
- Utility Representatives
- Members of the relevant technical society committees

The purpose of the PAC is to:

- Provide guidance in research direction. The guidance may include scope of research; research methodologies; timing; coordination with other research. The guidance may be based on:
  - technical area expertise
  - knowledge of market applications
  - linkages between the agreement work and other past, present or future research (both public and private sectors) they are aware of in a particular area.
- Review deliverables. Provide specific suggestions and recommendations for needed adjustments, refinements, or enhancement of the deliverables.
- Evaluate tangible benefits to California of this research and provide recommendations, as needed, to enhance tangible benefits.
- Provide recommendations regarding information dissemination, market pathways or commercialization strategies relevant to the research products.

**The Contractor shall:**

- Prepare a draft list of potential PAC members that includes name, company, physical and electronic address, and phone number and submit it to the Commission Contract Manager at least 2 working days prior to the kick-off meeting. This list will be discussed at the kick-off meeting and a schedule for recruiting members and holding the first PAC meeting will be developed.
- Recruit PAC members and ensure that each individual understands the member obligations described above, as well as the meeting schedule outlined in Task 1.11.
- Prepare the final list of PAC members.
- Submit letters of acceptance or other comparable documentation of commitment for each PAC member.

**Deliverables:**

- Draft List of PAC Members
- Final List of PAC Members
- Letters of acceptance, or other comparable documentation of commitment for each PAC Member

**Task 1.11 Conduct PAC Meetings**

The goal of this task is for the PAC to provide strategic guidance to this project by participating in regular meetings or teleconferences.

**The Contractor shall:**

- Discuss the PAC meeting schedule at the kick-off meeting. The number of face-to-face meetings and teleconferences and the location of PAC meetings shall be determined in consultation with the Commission Contract Manager. This draft

schedule shall be presented to the PAC members during recruiting and finalized at the first PAC meeting.

- Organize and lead PAC meetings in accordance with the schedule. Changes to the schedule must be pre-approved in writing by the Commission Contract Manager.
- Prepare PAC meeting agenda(s) with back-up materials for agenda items.
- Prepare PAC meeting summaries, including recommended resolution of major PAC issues.

**Deliverables:**

- Draft PAC Meeting Schedule
- Final PAC Meeting Schedule
- PAC Meeting Agenda(s) with Back-up Materials for Agenda Items
- Written PAC meeting summaries, including recommended resolution of major PAC issues

**TECHNICAL TASKS**

The Contractor shall prepare all deliverables in accordance with the requirements in Task 1.5. Deliverables not requiring a draft version are indicated by marking “(no draft)” after the deliverable name.

**Task 2 Remote Imaging Access, Data Gathering, and Analysis**

The goal of this task is to use remote imaging of fog and climate data to study winter fog climatology in the Central Valley between November and February. Advanced Very High Resolution Radiometer (AVHRR) on the Geostationary Orbital Environmental Satellite (GOES) will be the chosen imagery for this project. Data from AVHRR/GOES have been successfully used to detect fog at high spatial resolution (1 to 4 kilometers) and are being used to produce a national product on fog by the National Oceanic and Atmospheric Administration.

**The Contractor shall:**

- Access imagery from the (AVHRR) on the GOES to perform analysis and download AVHRR-GOES West data for the winter periods between November (day 300) and February (day 60) for the time span between 1978 and February 2010.
- Extract scenes that circumscribe California and implement and/or adapt algorithms developed by Underwood<sup>1</sup> et al to detect the presence and absence of fog in the major regions of the valley (i.e., Sacramento, the Delta and San Joaquin Valleys) and to discriminate between fog and clouds.
- Test the accuracy of the algorithms using radiation, temperature and humidity data from California Irrigation Management Information System (CIMIS) weather

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<sup>1</sup> Underwood, S. J., G. P. Ellrod, and A. L. Kuhnert. 2004. A Multiple-Case Analysis of Nocturnal Radiation-Fog Development in the Central Valley of California Utilizing the GOES Nighttime Fog Product. *Journal of Applied Meteorology* 43:297-311.

stations in the Central Valley, and web cameras from two field sites the Contractor is operating on Sherman and Twitchell Islands.

- Test project algorithms using data from other satellite platforms that have shorter duration, like Moderate Resolution Imaging Spectroradiometer (MODIS).
- Produce new maps of fog duration and extent across the Central Valley.
- Produce a final report describing observed trends in the fog and winter chill in the Central Valley.

**Deliverables:**

- New maps of fog duration and extent across the Central Valley (no draft)
- Report describing observed trends in the fog and winter chill in the Central Valley

**Task 3 Project Outreach**

The goal of this task is to make the knowledge gained and lessons learned available to the scientific community, decision-makers, and interested public.

**The Contractor shall:**

- Present the findings of this project at the annual PIER Climate Change Conference held in Sacramento, California.
- Provide the Commission Project Manager (CPM) with project-related informational materials such as PowerPoint files and project factsheets, as requested.

**Deliverables:**

- PowerPoint file(s) and other project-related informational materials, as requested by the CPM (no draft)